



For our Sales department, we are currently seeking a:

# Junior Account Manager

Location: Karlsruhe, Frankfurt, Munich

## We offer:

- Permanent employment in a very positive work atmosphere
- Challenging responsibilities and opportunities for development in an international environment
- An environment rich in innovation and variety as well as work in a motivated team
- An interesting area of responsibility in which you can refine your independent way of working
- An attractive salary as well as opportunities for training and professional development
- Flat hierarchies and close cooperation with colleagues

## Your responsibilities:

- Distributing solutions in the field of virtual test driving after an in-depth familiarization with account management
- Building, cultivating and maintaining relationships to relevant contacts at notable automotive manufacturers and suppliers as well as universities
- Developing customer-specific solution concepts based on our standard products
- Drafting technical offers
- Creating customer-specific product presentations and presenting these on customer visits

## Your profile:

- University degree in a technical or economic field, preferably in automotive engineering, electrical engineering or similar qualifications
- Ideally initial experience gained through internships in distribution and sales in the automotive field
- Affinity to sales and interest in cars
- Ability to cooperate successfully with others and win them over
- Fluency in German and English
- Professional, confident and assertive attitude
- Willingness to travel nationally and internationally



## WHO WE ARE

We are expert in the application areas of **ADAS & Automated Driving, Powertrain** and **Vehicle Dynamics** in the field of virtual test driving. As a global leader in virtual test driving technology, we develop innovative simulation solutions for vehicle development.

Designed for seamless use, our **software** and **hardware products** can be applied throughout the entire development process, from proof-of-concept to validation and release. Our virtual prototyping technology facilitates the **automotive systems engineering** approach, allowing our users to develop and test new systems in a virtual whole vehicle.

At IPG Automotive, we practice a **collegial spirit** and **teamwork**. We stand for **quality, holistic user orientation, efficiency, promotion of innovation and lasting partnership**. As a growing medium-sized, owner-managed business, we highly value the ideas and the commitment of our employees, for which we ensure the optimal conditions, always keeping a common goal in sight.

We are looking forward to your detailed application documents. Find further information and instructions on the application process at:

 [careers.ipg-automotive.com](https://careers.ipg-automotive.com)