



For our Business Development department, we are currently seeking a:

Business Development Manager Vehicle Dynamics

Location: Karlsruhe

We offer:

- Challenging responsibilities and opportunities for development in an innovative and international environment
- The opportunity to work with state-of-the-art technologies and to contribute your own ideas
- A team-oriented and cooperative work environment in a medium-sized business with flat hierarchies and excellent opportunities for career development
- Flexible working hours and an attractive salary model

Your responsibilities:

- Independent strategic management of the vehicle dynamics and vehicle dynamics control systems sections of our product portfolio
- Development of strategies for the positioning and marketing of our products and cooperation with our existing international subsidiaries
- Management of the subject areas of new suspension systems, simulation-based ESC homologation and vehicle dynamics control systems for autonomous vehicles
- Internal and external contact for technical questions in the vehicle dynamics field and support for the Sales department during expert meetings
- Representing the company on customer visits as well as at specialist conferences and trade shows
- Cooperation with our partner network in the vehicle dynamics field

Your profile:

- Degree in mechanical engineering, electrical engineering, mechatronics, industrial engineering, or similar qualifications
- Relevant professional experience in the vehicle dynamics field or similar qualifications
- Strong interest in new technologies and a clear customer-oriented approach
- Approachable and professional appearance as well as excellent communication skills
- Willingness to travel internationally
- Fluency in English (written and spoken)

WHO WE ARE

We are expert in the application areas of **ADAS & Automated Driving, Powertrain and Vehicle Dynamics** in the field of virtual test driving. As a global leader in virtual test driving technology, we develop innovative simulation solutions for vehicle development.

Designed for seamless use, our **software and hardware products** can be applied throughout the entire development process, from proof-of-concept to validation and release. Our virtual prototyping technology facilitates the **automotive systems engineering** approach, allowing our users to develop and test new systems in a virtual whole vehicle.

At IPG Automotive, we practice a **collegial spirit** and **teamwork**. We stand for **quality, holistic user orientation, efficiency, promotion of innovation and lasting partnership**. As a growing medium-sized, owner-managed business, we highly value the ideas and the commitment of our employees, for which we ensure the optimal conditions, always keeping a common goal in sight.

We are looking forward to your detailed application documents. Find further information and instructions on the application process at:

 careers.ipg-automotive.com